



## **Project Development Manager**

Diverse Group Australia is a leading civil construction and mining support service provider with an outstanding reputation for delivering safe, reliable and cost effective project outcomes across the resources sector in Western Australia.

We are a West Australian based company who are focused and passionate on delivering exceptional results to our clients.

Diverse Group Australia is currently seeking a forward thinking Project Development Manager to join our team. Your role will be responsible for driving the company's growth through the development of strategic partnership of existing projects and innovative initiatives.

### **The Role**

For consideration candidates are to present a professional resume detailing career experience within the following:

- Develop and execute business development plans to achieve set growth targets
- Identify new opportunities for growth within existing projects and develop strategies for successful conversion of the prospect to a project
- Prepare financial delivery analysis / appraisal of development projects
- Assist and maintain the project program to ensure on time delivery
- Managing of development agreements and initializing client negotiations
- Variation management through the scope of works/ contract and work through design documentation from concept to construction
- Manage the overall delivery of the project tender submission so there is the maximum likelihood of winning and successfully delivering the project



- Assign and manage resources to deliver the tender within budget, time and quality standards
- Interpret tender requirements accurately and fully, develop and modify work processes, technology, or products to meet tender requirements and identify commercial innovations to differentiate from competitors
- Ensure strong contract commercial and financial risk management accurate forecasting of both costs and revenue
- Ensure that the tender is financially viable, margin expectations can be met and risk complies with business guidelines

### **Requirements for the Role**

- Tertiary qualification in Engineering or Project Management
- 10 + years of construction, project management, tendering or operational experience in the transport infrastructure, construction engineering and / or building industries
- Business development and client relationship management skills
- Program management, leadership of teams and stakeholder management experience
- Adopt Diverse Group policies and procedures and act with integrity in an ethical, professional and responsible manner
- Work as part of team - following instructions on tasks limited only by competence and training; effective communication with team members; providing assistance as requested by co-workers to perform tasks
- Experience and understanding of multidiscipline projects (Civil, Mechanical, Electrical)
- Well-developed computer skills including an estimating system and Microsoft Office (Excel, Word)
- Strong analytical capabilities and advanced organizational skills together with high attention to detail

This role offers a great opportunity for growth and a friendly working environment to further your career.

### **Applying for this Role**

To submit an application, simply click on the "Apply Now" button and submit your resume along with a cover letter outlining your career experience and availabilities to commence employment.

**Please note:** Only successful candidates meeting the above criteria will be contacted. This position is required to undergo a pre-employment medical and Drug and Alcohol screen.

Diverse Group Australia is an Equal Opportunity Employer - Indigenous or Torres Strait Islanders are encouraged to apply